



No. PDG/FIN/005/61

November 7th, 2018

Subject : Explanation of the operational performance for the ended of September 30th, 2018

Attention : The President
The Stock Exchange of Thailand

Enclosed : 1 Copy of the Financial Statements, as ended of September 30th, 2018.

Dear Sirs,

Prodigy Pcl. Submit the Financial Statements for the third quarter of year 2018, as ended of September 30th, 2018. Which's reviewed from the Auditor already. The information will be useful for investors and those who are interested in. The operational performance of the Prodigy Pcl. For the third quarter of year 2018 as end of September 30th, 2018 and 2017 as followings.

Unit : Million Baht	Quarter 3 Of 2018	Quarter 3 of 2017	Change	
			amount	%
Sales Revenue	171.793	148.264	23.529	15.87
Other Income	1.466	0.767	0.699	91.13
Total Revenue	173.259	149.031	24.228	16.26
Cost of goods sold	146.569	119.365	27.204	22.79
Gross profit	26.690	29.666	*(2.976)	(10.03)
Selling Expenses	5.418	4.972	0.446	8.97
Administrative Expenses	7.516	6.775	0.741	10.94
Financial Cost	(0.054)	(0.087)	(0.033)	(37.93)
Net Profit	10.818	14.269	(3.451)	(24.19)



As ended of the third quarter of 2018, the company generated the net profit of 10.818 million baht, decreasing of 3.451 million baht or 24.19% which compared with the net profit of 14.269 million baht in the third quarter of 2017 with these causes as followings.

1. Sales Revenue and Cost of Goods sold

The sales revenue of Prodigy Pcl. As ended of September 30th, 2018 and 2017 was 171.793 million baht and 148.264 million baht accordingly. The revenue from sales in third quarter of year 2018 increased of 23.529 million baht or 15.87%. The increasing order of the Juice , Seasoning Sauce and Preform group

The cost of goods sold in the third quarter of 2018 and 2017 was 146.569 and 119.365 million baht accordingly. The costs of goods sold increased of 27.204 million baht or 22.79%. The fixed cost increasing and including the fluctuations of raw material price as continuously increased and increased wage that affected to cost of goods sold.

2. Other Income

The other income of Prodigy Pcl. As ended of third quarter of 2018 was 1.466 million baht compared with the third quarter of pervious year. It increased 0.699 million baht or 61.13% that was consisted of interest and selling the plastic scrap.

3. The gross profit

In the third quarter of 2018 was 26.690 million Baht and 29.666 million Baht in 2017. It decreased of 2.976 million Baht or 10.03%. The mainly due to increased cost of goods sold from the fluctuations of raw material price.

4. Selling Expenses

The selling expenses for the third quarter in 2018 was 5.418 million Baht and 4.972 million Baht in 2017 accordingly. It increased 0.446 million Baht or 8.97% that mainly selling expenses was transportation, expanding our customer bases to other provinces and increasing oil price which was main cost for transportation, it was included in Selling Expenses.

5. Administrative Expenses

The administrative expenses for the third quarter in 2018 was 7.516 million Baht and 6.775 million Baht in 2017 accordingly. It increased by 0.741 million or 10.94%



6. Financial Cost

Financial Cost for the third quarter in 2018 was 0.054 million Baht and 0.087 million Baht in 2017. The financial Cost decreased by 37.93%

The Summary of operational performance on the third quarter of year 2018

The overall of the third quarter, the cost of goods sold increased from the same period in previous year mainly due to hike in wage, raw material price and oil price. Hence, we could gradually raise our product prices. The most customers understood and accepted it.

However, our operation has continued to expand the customer base both of the type of customer group and expanded distribution.

Please be informed accordingly

Sincerely Yours

(Mr.Thongchai Tansutat)

Managing Director