



No. PDG/FIN/005/62

November 5th, 2019

Subject : Explanation of the operational performance for the ended of September 30th, 2019

Attention : The President
The Stock Exchange of Thailand

Enclosed : 1 Copy of the Financial Statements, as ended of September 30th, 2019.

Dear Sirs,

Prodigy Pcl. Submit the Financial Statements for the third quarter of year 2019, as ended of September 30th, 2019. Which's reviewed from the Auditor already. The information will be useful for investors and those who are interested in. The operational performance of the Prodigy Pcl. For the third quarter of year 2019 as end of September 30th, 2019 and 2018 as followings.

Unit : Million Baht	Quarter 3 Of 2019	Quarter 3 of 2018	Change	
			amount	%
Sales Revenue	155.510	171.793	(16.283)	(9.48)
Other Income	0.653	1.466	(0.813)	(55.46)
Total Revenue	156.163	173.259	(17.096)	(9.87)
Cost of goods sold	121.706	145.551	(23.845)	(16.38)
Gross profit	33.804	26.242	7.562	28.82
Selling Expenses	4.616	5.418	(0.802)	(14.80)
Administrative Expenses	8.390	7.516	0.874	11.63
Financial Cost	0.087	0.054	0.033	61.11
Net Profit	17.084	10.818	6.266	57.92

As ended of the third quarter of 2019, the company generated the net profit of 17.084 million baht, increasing of 6.266 million baht or 57.92% which compared with the net profit of 10.818 million baht in the third quarter of 2018 with these causes as followings.

1. Sales Revenue and Cost of Goods sold

The sales revenue of Prodigy Pcl. As ended of September 30th, 2019 and 2018 was 155.510 million baht and 171.793 million baht accordingly. The revenue from sales in third quarter of year 2019 decreased of 16.283 million baht or 9.48%. The decreasing order of the Vegetable Oil and Fruit juice customer group.

The cost of goods sold in the third quarter of 2019 and 2018 was 121.706 and 145.551 million baht accordingly. The costs of goods sold decreased of 23.845 million baht or 16.38%. The fixed cost decreasing because of the raw material price has been a continuous decrease since early in the year.

2. Other Income

The other income of Prodigy Pcl. As ended of third quarter of 2019 was 0.653 million baht compared with the third quarter of pervious year. It decreased 0.813 million baht or 55.46% that was consisted of interest and selling the plastic scrap.

3. The gross profit

In the third quarter of 2019 was 33.804 million Baht and 26.242 million Baht in 2018. It increased of 7.562 million Baht or 28.82%. The mainly due to decreased cost of goods sold from the decreasing of raw material price.

4. Selling Expenses

The selling expenses for the third quarter in 2019 was 4.616 million Baht and 5.418 million Baht in 2019 accordingly. It decreased 0.802 million Baht or 14.80% that mainly selling expenses was transportation.

5. Administrative Expenses

The administrative expenses for the third quarter in 2019 was 8.390 million Baht and 7.516 million Baht in 2018 accordingly. It increased by 0.874 million or 11.63%

6. Financial Cost

Financial Cost for the third quarter in 2019 was 0.087 million Baht and 0.054 million Baht in 2018. The financial Cost increased by 61.11%



The Summary of operational performance on the third quarter of year 2019

The overall of the third quarter, the cost of goods sold was affected by continuously decreasing raw materials price (PET resin), it was positive factor.

The factor that affect the performance and operation of the company as the climate change, the flood in Thailand's north and north-east , the continuous heavy rainfall as a long time all of the region.

However, our operation has continued to expand the customer base both of the type of customer group and expanded distribution.

Please be informed accordingly

Sincerely Yours

(Mr.Thongchai Tansutat)

Managing Director