



### Minutes of 2017 Annual General Meeting of Shareholders

### **Prodigy Public Company Limited**

Meeting on Tuesday, April 25,2017 at 10.00 a.m., at Krungthon BallRoom, 3<sup>th</sup>Floor, The Royal River Hotel, Buildings no. 219, Soi Charunsanitwong 66/1, Charunsanitwong road, Bangplad Bangkok.

## Participated Directors

1.	Assoc.Prof.Prayoon	Boonprasurd	Chairman/Independent Director
2.	Ms.Thipawan	Uthaisang	Chairman of Audit Committee/Independent
			Director
3.	Ms.Pikul	Taksinwarajarn	Chairman of Nominated
			Committee/Independent Director
4.	Dr.Thanet	Norabhoompipat	Independent Director
5.	Mr.Thongchai	Tansutat	Managing Director
6.	Mr.Visuth	Vitayathanagorn	Director
7.	Mr.Pramote	Santiwattana	Director
8.	Mr.Vorravuth	Tangpiroonthum	Director
9.	Mr. Vachara	Vitavatanagorn	Director/Company Secretary

Assoc.Prof.Prayoon Boonprasurd, Chairman of the Board, presided as Chairman of the Meeting.

Mr.Vachara Vitayatanagorn was Corporate Secretary and Mrs.Monthip Suewatanakul was Secretary of the meeting.

The meeting secretary reported that the Company has paid-up capital of Baht 135,000,000 divided into 270,000,000 shares with par value of Baht 0.5 a share. 27 shareholders participated in the meeting in person and by proxy, which were 56 shareholders. The participated shareholders held together 180,924,287 shares, representing 67.0090 % of total shares, which exceed one-third of total paid-up share thus form a quorum according to Articles of Association No.35

The meeting commenced at 10.00 am.

The meeting Secretary introduced auditor and observers who participated in the meeting as followed: There are 2 independent auditors from EY Office Limited; Mrs.Chonlaros Santiasawaporn and Miss Wasachon

# บริษัท พรอดดิจิ จำกัด (มหาชน) prodigy public company limited







Viriyasakulsuk participated in the meeting. In order to comply with criteria and guidelines from the Stock Exchange of Thailand (SET) and the Securities Exchange Commission (SEC) to make meeting transparent, fair and in the best interest of the shareholders, there shall be voting on every agendas, there were 2 observers, represented shareholders, volunteered to oversee the ballot counting process. They were Mrs. Phongmarine Kongsiri and Mrs. Piyavadee Damrongtakul volunteered to observe the vote counting process,

Company also provided 3 staffs to count and evaluate voting result, the meeting secretary shall explain voting process.

The meeting secretary announced that according to public law section 107 (1) and the Article of Association section 38, justify that the shareholder meeting shall be resolved by majority vote of shareholders who attend the meeting and have right to vote, counting one share one vote, if there is a draw chairman of the meeting shall have final vote for decision.

In case of proxy, the proxy shall cast his vote according to the shareholder's intention as indicated in proxy form, they shall vote as same as shareholder's vote, each voting given in proxy form shall be counted for neeting resolved.

The voting according to proxy form A and B could not be divided of each agenda, only proxy form C could be divided, and it shall be used by foreign shareholders who have appointed local custodian deposited their stocks only.

Only one proxy from one shareholder can participate meeting and vote, it could not be divided to many proxies for separated vote.

The Company has applied barcode system for voting process for every agenda in order to provide convenient, quick and accurate voting process according to the guidelines provided by the Stock Exchange of chailand and Securities Exchange Commission. The voting process is that every shareholder received a voting reallot with all voting agendas upon the registration. The voting ballot would indicate number of votes of the hareholder. The voting ballot provides 3 voting choices, approved, objected, or abstained. Upon the end of every agenda, the Chairman would ask the meeting to vote. The Company's staff would collect the voting ballot from shareholders.

To ensure quick and efficient voting process, during the voting of every agenda, except agenda 6 which a director's appointment, shareholders shall only cast objected and abstained votes. The approved votes shall be leduced by subtracting those votes from total participating shares.

On agenda 6, the director's appointment, shareholders must vote for each nomination director and every hoice: approved, objected, or abstained, then our staffs shall collect ballot from everyone.









In case the shareholder was not present during any agenda and wished to preserve the voting right, the shareholder could notify the staff at the registration table to deduct shares held by the shareholder from total participating shares, which will be added back to the participating share counts upon arrival. If the shareholders did not notify the staff, it shall be deemed that the shareholders gave approval votes.

In case the shareholder need to leave the meeting before it is over and did not wish to vote on the remaining agenda, the shareholder must indicate the intention to the registration staff. Otherwise, it shall be deemed that the shareholders gave approval votes.

The secretary of the Meeting informed that if there would be a fire, everyone shall leave this room at the both exit door in front of the meeting room, and go downstairs to lobby or parking 3<sup>rd</sup> floor.

The Chairman informed the meeting would be commenced as we have already sent agendas to shareholders, as no one objected or proposed other issues, thus the meeting acknowledged the meeting's practices and its agenda as it has been shown.

The Meeting Acknowledged.

#### Agenda 1 The Message from Chairman

The Chairman declared the meeting commenced and thanked Shareholders who participated in the Shareholders meeting. The Chairman introduced all of the directors of Prodigy Public Company Limited.

#### Agenda 2 To consider approving the minutes of 2016 Annual General Meeting of Shareholders

The Chairman asked the meeting to acknowledge 2016 minutes of Annual General Meeting of Shareholders which was held on Tuesday, April 26, 2016. The minutes was made within 14 days after the meeting was held, the copies of which had been submitted to Ministry of Commerce in accordance with the relevant law and regulation. The Board of Directors considered that the minutes of meeting has been accurately recorded and deemed appropriate that the shareholders approve the minutes of the meeting.

There was no one objected or proposed amending the minutes of meeting.

Meeting resolution The meeting approved with the majority vote the minutes of the 2016 Annual General Meeting of Shareholders with the following details

Approved 180,923,787 votes representing 100% of participating sharesObjected 0 votes representing 0% of participating shares

-Abstained 0 votes representing 0 % of participating shares

(The abstained vote was not counted)









## Agenda 3 The acknowledgement of the operational performance's report in year 2016

The Chairman invited Mr. Thongchai Tansutat report the result of operational performance in year 2016.

Mr.Thongchai said that in 2016, Thailand's economic in the last year to impact our progress operating performances, On the first half year confronted a problem drought to continuous from the last year. The same negative factors still remain, agricultural product's price were dropped and the high household debt was the cause to weaken the purchasing power as well. Export volume was minus 5% on every months, it was majority income 60 -80% for decrease the purchasing power to the lost new investment. Although the Government tried to promote of the measures for support the new investment but the private sectors were not trust for new investment. The Government raised capital to economic structure so sustain economy.

The last year's impact factor were the fluctuation of crude oil price, Opec and Non-Opec reduce a global supply of crude oil for lift price. The crude oil price jump from \$ 29 a barrel in the fourth quarter 2015 to \$ 54 a barrel in 2016, effected to the cost of every industries.

By the way, there were some good factors on the political stability and the huge expand on tourism sector in 2016. The increase amount of Tourists contributed to tourism revenue that the core factor for supporting Thai's economy in 2016

By summarize, Thailand's GDP in 2016 grew by 3.2% increase 0.3% from 2015, PET Industry had high competitive and "Supply Over Demand" Because the cheap price machines were imported from China in market. In the last year PET industry expand less than 10%.

For operating performance result in 2016, the Company had sales of 639.62 million baht, decreased 33.53 million baht (4.98%) compared to the previous year. Meanwhile total expense of 522.66 million baht(cost decreased about 9%) Profit before Tax 116.67 million baht increased the previous year 13.24 million baht (12.80%), Net Profit 93.329 million baht increased the previous year 10.61 million baht(12.83%)

The Financial on December 31 2016. The Total Asset 677.75 million baht increased the last year 56.72 million baht (9.13%), Total Debt 117.71 million baht increased previous year 23.85 million baht (25.41%), it increased from Trading Debt. The Shareholder 560.04 million baht increased the previous year 32.87 million baht (6.24%). Per share data in 2016, Earning per share 0.35 baht increased 0.04 baht (12.90%), Value per share 2.07 baht increased 0.12 baht (6.15%), Generally the company has been stable.

Financial Ratio in 2016, Current Ratio (times) 3.82 increased 0.2 (5.52%) Debt to Equity (times) 0.21 increased 0.03 (16.67%), Return On Shareholder's Equity 17.17% increasing 0.95 (5.86%). The Financial Highlights of the operation performance in year 2016 as shown following.









## Financial Highlights

1	T	T		
2559	2558	2557	As Ended Of 31 December 2016	
2016	2015	2014		
			Financial Status	
677.75	621.03	693.18	Total Asset (Million Baht)	
117.71	93.86	200.12	Total Liabilities (Million Baht)	
560.04	527.17	493.06	Shareholder's Equity (Million Baht)	
		Account of the same and the sam	Operational Performance	
639.62	673.15	692.45	Total Revenue (Million Baht)	
522.66	568.07	614.01	Total Expenses (Million Baht)	
116.67	103.43	72.95	Earnings Before Income Tax (Million Baht)	
93.33	82.72	58.41	Net Earnings (Million Baht)	
			Financial Ratio	
3,82	3.62	2.32	Current Ratio (Times)	
14.59	12.29	8.46	Net Profit Margin (%)	
17.17	16.22	15.14	Return On Shareholder's Equity (%)	
14.37	15.99	9.33	Return On Total Asset (%)	
0.21	0.18	0.41	Debt to Equity (Times)	
			Per Share Data	
0.35	0.31	0.25	Earnings Per Share (Baht)	
2.07	1.95	1.83	Value Per Share (Baht)	
270,000,000	270,000,000	229,917,808	The Weight Average no of Common Stock (Share)	
	2016 677.75 117.71 560.04 639.62 522.66 116.67 93.33 3.82 14.59 17.17 14.37 0.21 0.35 2.07	2016     2015       677.75     621.03       117.71     93.86       560.04     527.17       639.62     673.15       522.66     568.07       116.67     103.43       93.33     82.72       3.82     3.62       14.59     12.29       17.17     16.22       14.37     15.99       0.21     0.18       0.35     0.31       2.07     1.95	2016     2015     2014       677.75     621.03     693.18       117.71     93.86     200.12       560.04     527.17     493.06       639.62     673.15     692.45       522.66     568.07     614.01       116.67     103.43     72.95       93.33     82.72     58.41       3.82     3.62     2.32       14.59     12.29     8.46       17.17     16.22     15.14       14.37     15.99     9.33       0.21     0.18     0.41       0.35     0.31     0.25       2.07     1.95     1.83	

The Chairman said about Company's Financial, it was good operating performance and stable. The Chairman asked if there is any question or more information.









Mr. Kittipong Manaanantakul: The minor shareholder

Question 1. Why did reduce revenue, clearly in detail (decreased products price or reduced quantity of production), separate by product group?

## Mr.Thongchai Tansutat Managing Director

Answer

Sale Volume decreased effect to decreased revenue 5% that the main cause terribly economic in the previous year, weaken the purchasing power. The company separated 4 products group as

1. Vegetable Oil Group

- To more expand

2. Drinking Water Group

- To more expand

3. Juice Group

- To dilute exceedingly lower than the previous year

4. Seasoning Sauce group

- To dilute than the previous year

Page 30 of Annual Report 2016, there was figure detail to separate by product group. The shareholder could see and made understanding about figure detail.

Question 2. About price per unit (in Question 1.) which did adjust high or low price?

Mr. Thongchai Tansutat Managing Director

Answer

The Shareholder could participate figure detail in the previous year in every group, they have been similarly price.

Mr. Hangshai Akkawassakul the Attornery of Shareholder (Shareholder Club)

Document Reference page 69 of Annual Report 2016 (Management discussion and analysis report) on phrase "In 2016 the company had a net profit of 93.329 million baht, increasing 10.613 million baht or 12.83% compared to the year 2015 with a net profit of 82.716 million baht due to lower raw material prices. Process Improvement and procurement of raw materials." I have some answer from this phrase.

Question 1.

How did the profit contribute between the lower raw material's prices and process improvement?

Question 2.

How will be operational continuity proactive for stable business in the future?

I praised of a company's good performance and dividend yield and hope other of the Thai listed companies have been good performance.

Mr. Thongchai Tansutat Managing Director

Answer

 Cost of goods sold (COGS) in the previous year decreased 47.928 million baht (9.20%) the main cause was the lower raw material prices decreased 80% and 20% the process improvements.











2. To answer on Agenda 9. To be inform operation planning 2017.

The Chairman asked if there is any question or more information.

Meeting resolution The meeting acknowledge the operational performance's report in year 2016.

### Agenda 4 To consider approving Financial Statements and Incomes Statements, as ended 31 December 2016

The Chairman proposed the shareholders' meeting to consider approving Financial Statements and Incomes Statements as ended 31 December 2016 which had been made according to the Generally Accepted Accounting Principles, it had been audited by certified public accountant from EY Office Limited and it had been reviewed by The Audit Committee, details as appeared in the annual report which had been earlier distributed to every shareholder. Board of Directors deemed appropriated those Financial Statements and Incomes Statements as end of December 31, 2016 was prepared properly and it was completely reviewed according to rules and regulation.

Chairman proposed the meeting consider approving Financial Statements and Incomes Statements as ended 31 December 2016.

Meeting Resolution The meeting resolved to approve Financial Statement and Incomes Statements, as ended 31

December 2016 with majority votes, details as followed:

-Approved 180,923,787 votes representing 100% of participating shares

-Objected 0 votes representing 0% of participating shares

-Abstained 0 votes representing 0 % of participating shares

(The abstained vote was not counted)

## Agenda 5 To consider approving the appropriation of net profit and dividend payment in year 2016

The Chairman clarified that pursuance to Section 115 of Public Limited Company Act B.E. 2535 and Section 46 of The Company Articles of Association, the Company is prohibited from appropriating any money for dividend payment except net profits. In case the Company still has retained deficit, the Company is prohibited for paying dividend. Moreover, the dividend will be divided equally to single share, according to the 2016 operational performance, the Company had net incomes total Baht 93,328,529. There is not accumulated deficit. The Board of Directors deems appropriate to pay dividend for the 2016 operational performance to shareholder at Baht 0.25 per share (twenty-five satang) or 72.32 % of net incomes totaling 270,000,000 shares.

In this respect the Company had paid the interim dividend from first of 2016 operational performance at Baht 0.08 (eight satang) on September 8, 2016, other Baht 0.17 will be paid on May 22, 2017. The total dividend paid out will be Baht 45,900,000.









The dividend payment is paid from the profit from activities which is subjected to 20% corporate tax, the receiver is subject to withholding tax, the individual shareholder shall be entitled to credit in the computation of tax under section 47 bis of the Revenue Code.

The dividend of 2016 and 2015 which was according to dividend policy as followed,

Description	2016	2015
1. Net incomes (Million Baht)	93.33	82.72
2. Number of shares (shares)	270,000,000	270,000,000
3. Dividend payment (Baht/share)	0.25	0.22
4. Total dividend payment (Million Baht)	67.50	59.40
5. Dividend payment ratio (%)	72.32	71.81

The Chairman proposed the meeting to ask questions.

#### Mr. Hangshai Akkawassakul the Attornery of Shareholder (Shareholder Club)

I have some suggestion for consideration ,The Shareholder Club is going to launch campaign XD after AGM for example. The shareholders have been approve for dividend payment XD. If investors buy stock after that they won't available get the dividend etc. Some company XD before had meeting solution from shareholder and then the shareholders disapproved for dividend payment in this agenda so who effected to new stock trading that accused impeachment court but the justice raised the petition and selling stock for this event. The Shareholder Club is going to campaign for this and inform with other that admitted. For this comment will not effect for shareholder, get late dividend, I confirmed "No" For XM before XD on next time (2 days). It's give opportunity for the shareholder in consideration that the former determine for dividend payment which may be happen increased payment for Book Closing. The code of ethics doesn't contain in the law but I thinks for the company will get it for consideration and to join with this campaign for the next year. I will praise the Company, to expand for production and to reduce for logistics.

The chairman get for the consideration about this suggestion. As no one raised question, the Chairman propose the meeting to consider approving the appropriation of net profit and dividend payment in year 2016.

Meeting Resolution The meeting majority resolved to approve the dividend payment for the year 2016, and the interim dividend amount of Baht 0.08 per share was paid on September 8, 2016. The dividend Baht 0.17 will be paid on May 22, 2017. The detail of vote is as follows;





-Approved 180,923,787 votes representing 100% of participating shares

-Objected 0 votes representing 0% of participating shares

-Abstained 0 votes representing 0 % of participating shares

(The abstained vote was not counted)

# Agenda 6 To consider appointing directors to replace directors who retired by rotation

The Chairman clarified that according to the Company's Regulation Article 18, during every Annual General Meeting of Shareholders, one-third of the directors shall be retired by rotation. The retired directors could be re-appointed to the posts. There are 3 persons who retired by rotation at this meeting with following names;

1. Dr.Thanet Norabhoompipat (Independent Director)

2. Mr.Thongchai Tansutat (Managing Director)

3. Mr. Vachara Vitayatanagorn (Director/Company Secretary)

The Chairman invited Dr.Thanet Norabhoompipat, Mr.Thongchai Tansutat, Mr. Vachara Vitayatanagorn left the meeting in order to comply with transparency guideline according to Good Governance principle.

The Chairman conducted the meeting by clarified:

In addition, The Company invited shareholders to nominate a person to be a director in advance during October 26, 2016 to January 15, 2017, nobody was nominated.

The Nomination, Remuneration and Corporate Governance Committee, The Board of Directors, (excluding director who retire on rotation) deemed appropriate to propose to be directors 3 following persons to replace director who retired by rotation and present in the AGM 2017.

1. Dr. Thanet Norabhoompipat (Independent Director)

2. Mr.Thongchai Tansutat (Managing Director)

3. Mr. Vachara Vitayatanagorn (Director/Company Secretary)

Their profiles were the attachment No. 3, and it was shown on screen.

The secretary of the meeting proposed voting rules for this agenda that the ballot would be collect from everyone for each votes; approve object and abstain, it shall be counted by barcode system at the front of meeting room, in order to comply with transparency guideline the volunteers observers shall be witness of this activities.









The Chairman asked if there is any question.

Chairman asked the meeting to vote for appointing directors.

Meeting Resolution The meeting majority resolved to appoint Dr.Thanet Norabhoompipat , Mr.Thongchai Tansutat , Mr.Vachara Vitayatanagorn to be director replacing who retired on rotation. Voting results of 3 nominees are as follows:

6.1) Dr. Thanet Norabhoompipat

-Approved 180,923,578 votes representing 99.9998% of participating shares

-Objected 209 votes representing 0.0001% of participating shares

-Abstained 0 votes representing 0% of participating shares

(The abstained vote was not counted)

6.2) Mr.Thongchai Tansutat

-Approved 180,923,578 votes representing 99.9998% of participating shares

Objected 209 votes representing 0.0001% of participating shares

-Abstained 0 votes representing 0% of participating shares

(The abstained vote was not counted)

6.3) Mr. Vachara Vitayatanagom

-Approved 177,268,578 votes representing 99.9998% of participating shares

-Objected 209 votes representing 0.0001% of participating shares

-Abstained 3,655,000 votes representing 0%of participating shares

(The abstained vote was not counted)

#### Agenda 7 To consider approving the 2016 remuneration for directors.

The Chairman clarified to the meeting that according to the Company Articles of Association section 30, the directors may be remunerated in term of monthly remuneration, award, meeting allowance, bonus or other remuneration according to the regulation or as approved by the shareholders' meeting.

In 2017 the Board of Directors deemed appropriate to approve directors' remuneration with the total amount not more than 4,000,000 baht per year which comprised of meeting allowance and other remuneration, and it will be allocated by the Board of Directors.









Chairman asked shareholders to ask any questions.

## Mr. Kittipong Manaanantakul: The minor shareholder

Question 1. This question continuously from agenda 3. According to Managing Director reported in 2016, cost of goods sole decreased 80% (decreased raw material prices), 20% Process improvements.
But sale expense is increase. What did the process improvements (in detail) and why did sale expense increase?

# Mr. Thongchai Tansutat Managing Director

Answer For the process improvements decreased the cost for 20% by installed 3 new automatic labeling Machines and automatic packing machine to put bottles to packing substitute for labor.

The Sale's expense increased to employment, supporting business planning in 2017.

The Chairman proposed the meeting to consider approving 2017 directors' remuneration according to Board of Directors proposed.

**Meeting Resolution** The meeting resolved to approve directors' remuneration with the total amount not more than 4,000,000 baht per year with majority of participating votes, details as follow

-Approved 180,923,787 votes representing 100% of participating shares

Objected 0 votes representing 0% of participating shares

-Abstained 0 votes representing 0 % of participating shares

(The abstained vote was not counted)

#### Agenda 8 To consider appointing the auditor for 2017 and determine their remuneration

#### 1. To consider appointing the auditor for 2017

The Chairman clarified that the Securities Exchange Commission and the Stock Exchange of Thailand announced that the public company must rotate the auditors (who certify listed company's financial statement) every 5 fiscal years. The company could appoint an auditor from the same firm as the existing auditor. Once changed, the Company could wait at least 2 fiscal years before re-appoint the same auditor back as the Company's accounting auditor. After the Audit Committee considered the regulation and proposed the shareholders' meeting to appoint Miss Chonlaros Suntiasvaraporn, CPA no.4523 or Mr. Supachai Phanyawattano CPA no.3930 or Miss Waraporn Prapasirikul CPA no.4579 of EY Office Limited as the Company's auditor for 2017

The Chairman explained about "or" each name of person it's meaning to choose one person for certified the Company's financial statements.









All three auditors satisfied the requirement and criteria of the Company Article of Association and the regulation of Securities Exchange Commission, has satisfactory track record and has no relationship or conflict of interest with the Company, management, major shareholders or any related persons. Therefore, the Board deemed appropriate to appoint of those auditors and their remuneration according to Audit Committee's proposal. In case that they are not able to perform duty EY Office Limited will assign other auditors to audit and comment the Financial Statement

#### 2. To consider determine their remuneration the auditor for 2017

	2017 (Baht)	2016 (Baht)	2015 (Baht)
3 quarter reviewed financial statement	360,000	330,000	290,000
Full year audited financial statement	400,000	350,000	300,000
Total	760,000	680,000	590,000

3. To consider the authority Board of Director In case the aforementioned auditors could not perform the duty, EY Office Limited shall provide other certified public accounting auditor to audit and comment on the Company's financial statements by approval of Board of Directors, it shall be propose to Shareholder Meeting to authorize Board of Director for approval.

# Mr. Hangshai Akkawassakul the Attornery of Shareholder (Shareholder Club)

I was anxious for company to increase of remuneration the auditor in 2017. If have been consider the Audit's remuneration turn back since 2015 – 2017. It has been increased continuously and predict for next year, may be increase also. So the company shall be giving an opportunity the local firm because the Company won't be abroad trading then to economize more this expense.

## Mr.Supasak Jullasorn Shareholder

Question 1. I noticed the remuneration the auditor since 2015 - 2017, I agreed with Mr. Hangshai about remuneration increased continuously every year, increased remuneration should be reasonable.

If compared with company's performance or amount of business transactions should be nearly rate the previous year. So the auditor is going to explain about increased a part of different, perhaps it's suitable.







### Mrs.Chonlaros Santiasawaporn Auditor

Answer

For the remuneration calculated with amount of work and working hours including new Accounting Standard. In year 2015 and 2016 a part of the remuneration concerned Accounting Standard, if explained depth details the main issue that not available clearly impacted the certified of Financial Statement. EY Office Limited have been consideration the impacted from Accounting Standard each other, more working hours.

So that EY Office Limited have been consideration amount of expense, times and increased amount of work to determine for remuneration of each other. The remuneration was submitted with the Management.

The Chairman asked the meeting to approve the auditor and their remuneration for 2017 and to authorize the Board of Directors approve EY Office Limited assign other auditors to audit Financial Statements in case the approved persons could not perform duty.

Meeting ResolutionThe meeting resolved with majority of participating votes, to appoint auditor and determine remuneration for 2017, and to authorize the Board of Directors approve EY Office Limited

other auditors to audit Financial Statements in case the approved persons could not perform duty with details as follow.

-Approved 180,898,451 votes representing 99.9859% of participating shares

-Objected 25,336 votes representing 0.0140% of participating shares

-Abstained 0 votes representing 0 % of participating shares

(The abstained vote was not counted)

### Agenda 9 Other issues (if any)

assign

The Chairman call opportunity for shareholders to commend and question . The Chairman invited Mr.Thongchai inform the business planning 2017.

#### Mr. Thongchai, Managing Director

Answer

The terribly economic from the fourth quarter of 2016 continuously to the first quarter of 2017.

The fluctuation of crude oil price, uncertain of world trade situation, the instability politic in Europe, the unrest in North Korea, and the raise of interest and inflation rate will be effect to

Thailand's economic.

By the way, some positive factors are the agriculture product's price are better than previous year, the expansion of export on March 2017 about 9.22% push up the first quarter 2017. Office of the









national economic and social Development Board (NESDB) have predicted about Thailand's economic to be expanding 3-4%

The Board of director determined that 2017 is the New Investment year and had approved to purchasing injection machine from Europe that will install in the fourth quarter. This project cost 85 – 95 million baht and help company to get new business by selling preform and expand production base to upcountry or anywhere rapidly.

# Mr. Hangshai Akkawassakul the Attornery of Shareholder (Shareholder Club)

Question 1. Due to amount of shareholders required for "Company Visit", is it possible to arrange one bus for shareholder to visit the company? I will give you a list of shareholders who interested in visit.

The Chairman said "Company Visit is the good thing to show that we have been clearly, transparency and accountability for management so that you're always welcome.

#### Mr.Supasak Jullasorn Shareholder

I round that the attachment 6 about The Articles of Association which related to General Meeting of shareholders have no Articles of Association No. 35 (about amount of attendee of the meeting). Please concern it's for the next time.

Question 1. Net profit Margin 2014 – 2016(%) increased 8.45, 12.29 and 14.59 ascending. How do stably of Net Profit Margin? Or the past the lower crude oil price, impacted a key raw material. So please clearly explain the cause.

### Mr. Thongchai, Managing Director

Answer For the suggestion about Articles of Association No.35, we shall correct it.

The Question about Net Profit Margin "I believed, every companies have determined for Highest Net Profit Margin." But the depending on the situation and environment at the time, in addition external factor, internal factor, competitor and the global market price. In conclusion the many factors will affect for company's performance. Before the registering to listed company not so high performance. But we tried to operating for good performance. Maybe two main causes.

- External Factor for example Oil price down. The previous year the oil price up but we tried to make the net profit which sustained it for satisfaction range. Therefore we can't promise to make for higher Net Profit Margin or to maintain the level. The first quarter 2017, net profit is 12%, in my opinion, it's still good.









Question 2.

How did the low range of the net profit?

Answer

the assumed 8% (Ref. the performance in the past)

Mr. Kittipong Manaanantakul

Question 1. For the Net Profit Margin 3 years in the past, they were rather much different so I suspected and

presumed about range 8.46% was the lowest meanwhile 14.59 % was the highest?

Mr. Thongchai, Managing Director

Answer

In this time they were lowest and highest, although the business's target to make the highest

Profit, but it will depend the factors, environment and others.

Question 2.

In the Present, Have you been purchasing the preform anywhere?

Mr. Thongchai, Managing Director

Answer

We have used Single Stage machine, that PET pallets turned out to PET bottles, this machine combine injecting preform and blowing bottles. But the new machine will be preform machine, to get PET pallets into machine for turn out preform and to storage the preform.

Mr. Kittipong Manaanantakul

Question 3.

For the explanation of MD. Will you supply to other customers?

Question 4.

the continued question of agenda 3, Why did lost the customer of juice group and

Seasoning sauce group?

Mr. Thongchai, Managing Director

Answer

For Q3. Yes, we shall supply to other customers.

Answer

For Q4. In the previous year, there were 3 customers of juice group in trouble. The primary cause of decreased purchasing as:

- 4.1 The customer has installed the Blowing bottle machine in their line.
- 4.2 The customer found problem of production, there were disease contamination so effected the lost market and closing down.
- 4.3 The customer has decreased selling for competition.

The fourth quarter in 2016, we have gotten new customers for the juice group that needs time to gain sale volume, and we have gotten good signal.





#### Seasoning sauce Group

#### 1. Fish sauce

Now the problem has lacked raw materials for production. Because The government strict for the inshore fisheries that effected to caught Anchovy so not enough for requirement. This cause to effect the customer's purchasing our products also.

#### 2. Lemon and Vinegar

The competition in the market so the customer had decreased selling

#### Mr. Kittipong Manaanantakul

Question 5.

The positive trend customer group, especially Vegetable oil group how will expand or change their trend business? Then it's directly involved TVO that will be perceptual changing trend or expanding. How do you prepare for this?

Mr. Thongchai, Managing Director

Answer

The Vegetable oil group still growing up yet, about the detail can't disclose now. But in normally, we worked closely with our customers.

Question 6.

How will be clearly for building the factory in the other countries?

Mr. Thongchai, Managing Director

Answer

In conclusion we shall manage the business to growing up, expanding customer group in Thai, We are looking for the opportunity to expanding either in Thai and other countries.

## Mr. Hangshai Akkawassakul the Attornery of Shareholder (Shareholder Club)

I will do document about Company Visit, who interested in register to Company Visit at registered point that the shareholders are the first. The Chairman has agreed.

The Chairman said "Thanks all shareholders who attended the meeting. To confidence with Board Of Directors have operated on the duty for maintained the benefit of shareholders with transparency, Anti-corruption Policy, Corporate Governance and the Company Article of Association and the regulation of Securities Exchange Commission."

The Chairman said that the questions were very beneficial for the company. Many things to be improve for stable. For the expanding the new business Preform and expanded the area to new customers. It's conform with The Government 's Policy to be supporting SME, Our business will can help them decrease their cost and more efficiency.





The imposed the policy and operated for stably growing up that Board Of Directors have intended the duty for good performance and the best dividend of shareholder in the future.

Meeting was closed at 11.50 a.m.

Signed Mr. Prayoon Boonprasurd

Chairman of the Meeting

Signed Mrs.Monthip Suewatanakul

The Secretary of the meeting