







No. PDG/FIN/003/63

August 11th, 2020.

Subject:

Explanation of the operational performance for the financial statement as ended of

June 30<sup>th</sup>,2020

Attention:

The President

The Stock Exchange of Thailand

Enclosed:

1 Copy of the Financial Statements, as ended of June 30<sup>th</sup>, 2020

Dear Sirs,

Prodigy Public Company Limited ("the company") submit the financial statement ended of June 30<sup>th</sup>, 2020, which was audited by the auditor of the company. The information will be useful for investors and those who are interested in.

The operational performance of Prodigy Pcl. For the second quarter of year 2020as end of June 30<sup>th</sup>,2020 and 2019 as followings;

Unit : Million Baht	Quarter 2 of Quarter 2 of		Change	
	2020	2019	amount	%
Sales Revenue	168.372	204.888	(36.516)	(17.82)
Other Income	0.570	1.157	(0.587)	(50.73)
Total Revenue	168.942	206.045	(37.103)	(18.09)
Cost of goods sold	118.637	161.819	(43.182)	(26.69)
Gross Profit	50.305	44.226	6.079	13.75
Selling Expense	4.479	6.448	(1.969)	(30.54)
Administration Expense	9.120	10.084	(0.964)	(9.559)
Financial Cost	0.081	0.081	0	0
Net Profit	29.403	22.102	7.301	33.03









In the financial statement ended of June 30<sup>th</sup>,2020, the company generated the net profit of 29.403 million baht, increasing 7.301 million baht or 33.03% compared with the net profit of the same period 2019 was 22.102 million baht with, it impacted cost of goods sold decreased 26.69% and gross profit increased 13.75%. While selling and administrative expense decreased 30.54% and 9.559% as following:

#### 1. Sales Revenue and Cost of Goods sold

The sales revenue of Prodigy Pcl, as ended of June 30<sup>th</sup>,2020 was 168.372 million baht decreased 36.516 million baht or 17.82% compared with the sales revenue of the same period 2019 which was 204.888 million baht cause of decreased revenue of product as Drinking Water and fruit juice group that decreased purchasing.

## Cost of goods sold

The cost of goods sold as ended of June 30<sup>th</sup>,2020 was 118.637 million baht, decreased 43.182 million baht or 26.69% compared with cost of goods sold in the second quarter of 2019 was 161.819 million baht, PET resin price decreased according to crude oil prices.

## 2. Other income

Other Income of Prodigy Pcl. It decreased 0.587 million baht or 50.73% that was consisted of interest and reduced the selling assets and plastic scrap.

#### 3. The gross profit

The gross profit, as ended of June 30<sup>th</sup>, 2020 was 50.305 million baht increased 6.079 million baht or 13.75% compared with gross profit of same period in 2019 which was 44.226 million baht because the decreasing of Cost of goods sold.

## 4. Selling Expenses

The selling expenses for financial statement as ended of June 30<sup>th</sup>, 2020 was 4.479 million baht, decreased 1.969 million baht or 30.54% compared with the selling expenses of the second quarter 2020 which was 6.448 million baht. The selling Expense decreased accordingly to the Sales revenue, the main expense was transportation cost.

## 5. Administrative Expenses

The administrative expenses for financial statement as ended of June 30<sup>th</sup>,2020 was 9.120 million baht, decreased 0.964 million baht or 9.56% compared with the administrative expense of the same period 2019 which was 10.084 million baht.

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# 6. Financial Cost

The Financial Cost for financial statement as ended of June 30<sup>th</sup>,2020 was 0.081 million baht, It was equal the same period at the last year.

## The Summary of operational performance on the second quarter of year 2020

The economy of the second quarter in 2020, the crude oil price has decreased continuously from the first quarter that affected to cost of the main raw material has been down price. The purchasing power of customers more slightly due to the many of unemployment problems that have effected to high household debt continuing from the first quarter, it was result of the COVID-19 pandemic.

The company have operated implement our marketing plan, focus on keeping and expanding the customer base both original group and new group as to get our products to other provinces, increasing sell revenue all of product groups and expanding distribution channels out to more customers.

In addition to we have followed up closely for properly raw material's price and inventory.

Please be informed accordingly.

Sincerely Yours

(Mr.Thongchai Tansutat)

Managing Director

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